

Skills Inventory
(EXECUTIVE MANAGEMENT SUMMARY)

EXECUTIVE MANAGEMENT	PRODUCT MGMT PROJECT MGMT	SALES & MARKETING	CUST. SERVICE VENDOR RELAT.	BUSINESS DEVELOPMENT	ENGINEERING / QA / TECH.PUB.	TECHNOLOGY
<ul style="list-style-type: none"> • Strategic Plan. • Problem Solving • Team Building • Training/Staff Development • International Business • Partnering & Liaisons • Executive Reviews • Decision Maker • Analytical Skills • Organizational Development • Coaching • Quality Control 	<ul style="list-style-type: none"> • Operational Planning • Training • Development • Scheduling • Risk Mgmt • Contingency Planning • Critical Paths Analysis • Resource Mgmt • Competitive Analysis • Roadmaps • Product Life Cycle • Cost Control • Workload Balancing • Market Specs. • Staffing • Reporting • Design Reviews • New Product Launch • Interdependencies & Priorities • Project Exec. 	<ul style="list-style-type: none"> • Product Promotion • Presentation • Demonstration • Trade Shows • White Paper • Conferences • Advertisements • Forecast • Program Plan • Proposals & Quotation • Communication • Program Definition & Packaging • Design Review • Survey 	<ul style="list-style-type: none"> • On-Site Support • Corrective Actions • Team Development • Customer Satisfaction • Training • Escalation Procedure • Total Satisfaction • Team Building • Installation and Infrastructure • Service and Support • Logistics • Contract Negotiation • Corrective Action Plan • Product / Project Control • Feedback • Escalation Procedure 	<ul style="list-style-type: none"> • Process Development • Partnership Negotiation • Policies / Procedures • System Development • Critical Path Planning • What—If analysis • Business Plan • Resource Mgmt • ROI Analysis • Methods & Implementation • Outsourcing • Joint Venture • Budget / Cost / Revenue Plan. • Auditing • Certification 	<ul style="list-style-type: none"> • Team Coaching • Training • Corrective Actions • Team Building • Design Review • Conformance / Regression Test. • Design + Review • Tools • Prioritization • Configuration Management • Release Process • Change Mgmt. • Architect • Documentation • Task Mgmt • Version Control • I18N / L10N • Data Mgmt. • Performance • Quality • Benchmark • Process Improvement 	<ul style="list-style-type: none"> • R & D • Operation and Environment. • Solutions • Hardware • Software • Network • Database • Security • Applications